

AIA AT-A-GLANCE

THE LARGEST LISTED COMPANY ON THE HONG HONG STOCK EXCHANGE

which is incorporated and headquartered in Hong Kong

THE LARGEST¹ LIFE INSURER IN THE WORLD

NO.1 WORLDWIDE² FOR MDRT MEMBERS

The only multinational company to top the table for five consecutive years

Provides protection to people across the region with total sum assured of **US\$1.58 TRILLION³**

OVER 13 MILLION BENEFIT PAYMENTS

were made during 2018, helping customers and their families to cope with challenges at different life stages

Serving the holders of more than **34 MILLION** individual policies and over **16 MILLION** participating members of group insurance schemes

The only international life insurer headquartered and listed in Hong Kong and **100% FOCUSED ON ASIA-PACIFIC**

Notes:

1. Source: Bloomberg, 26 August 2019

2. AIA Group had a total of 12,438 registered Million Dollar Round Table (MDRT) members as of 1 July 2019

3. As of 31 December 2018

4. All the figures are as of 30 June 2019, unless otherwise stated



ABOUT AIA

AIA Group Limited and its subsidiaries (collectively "AIA" or the "Group") comprise the largest independent publicly listed pan-Asian life insurance group. It has a presence in 18 markets in Asia-Pacific – wholly-owned branches and subsidiaries in Hong Kong, Thailand, Singapore, Malaysia, Mainland China, Korea, the Philippines, Australia, Indonesia, Taiwan, Vietnam, New Zealand, Macau, Brunei, Cambodia, a 97 per cent subsidiary

in Sri Lanka and a 49 per cent joint venture in India. In April 2019, AIA was also granted approval as a preferred applicant to operate in Myanmar through a 100 per cent wholly-owned subsidiary.

The business that is now AIA was first established in Shanghai a century ago in 1919. It is a market leader in the Asia-Pacific region (ex-Japan) based on life insurance premiums and holds leading positions across the

majority of its markets. It had total assets of US\$256 billion as of 30 June 2019.

AIA meets the long-term savings and protection needs of individuals by offering a range of products and services including life insurance, accident and health insurance and savings plans. The Group also provides employee benefits, credit life and pension services to corporate clients. Through an extensive network of agents,

partners and employees across Asia-Pacific, AIA serves the holders of more than 34 million individual policies and over 16 million participating members of group insurance schemes.

AIA Group Limited is listed on the Main Board of The Stock Exchange of Hong Kong Limited under the stock code "1299" with American Depositary Receipts (Level 1) traded on the over-the-counter market (ticker symbol: "AAGIY").

KEY MILESTONES



1919
AIA put down its corporate roots in Asia when the group founder Mr. Cornelius Vander Starr established an insurance agency in Shanghai.



1921
Mr. Cornelius Vander Starr founded Asia Life Insurance Company, his first life insurance enterprise in Shanghai.

1931
Mr. Cornelius Vander Starr founded International Assurance Company, Limited (INTASCO), in Shanghai.

INTASCO established branch offices in Hong Kong and Singapore.

1947
The Philippine American Life and General Insurance Company (Philam Life) was founded in the Philippines.

INTASCO moved its head office to Hong Kong.

1948
INTASCO changed its name to American International Assurance Company, Limited.

1992
We re-established our presence in China through a branch office in Shanghai, the first foreign-owned life business to receive a licence in the country.

1998
We celebrated the return to our former headquarters building on The Bund in Shanghai.

2009
We completed the reorganisation driven by AIG's liquidity crisis in 2008, leading to the positioning of the Company for a public listing.

2010
AIA Group Limited successfully listed on the Main Board of The Stock Exchange of Hong Kong Limited, the third-largest IPO ever globally at the time.

2011
AIA Group Limited became a constituent stock of the Hang Seng Index.
We launched a sponsored Level 1 American Depository Receipt programme.



2013
AIA completed the full integration of the businesses of AIA and ING Malaysia.

We commenced business in Sri Lanka through the acquisition of Aviva NDB Insurance.

2014
AIA and Citibank formed a landmark, long-term and exclusive bancassurance partnership that encompasses 11 markets in the Asia-Pacific region.

AIA became the Official Shirt Partner of Tottenham Hotspur Football Club to promote the role of sports as a key element of healthy living.

2015
AIA became the #1 MDRT company in the world.



2016
The AIA Leadership Centre opened in Bangkok.

AIA became the world's #1 MDRT company for two consecutive years.

We increased AIA Group's stake in Tata AIA Life Insurance Company Limited, a joint venture in India, from 26 per cent to 49 per cent.

2017
AIA named #1 MDRT company in the world for third year running.

AIA presented the Hong Kong Observation Wheel and the AIA Vitality Park.

2018 HIGHLIGHTS

AIA AND WEDOCTOR FORM LONG-TERM STRATEGIC PARTNERSHIP

Through this strategic partnership, AIA strengthened its existing leadership position in health insurance among multinational insurers in the Asia-Pacific region, further building upon our health and wellness strategy to deliver superior health outcomes through partnerships with quality healthcare providers and digitally-enabled personalised healthcare journeys.

AIA COMPLETES ITS ACQUISITION OF SOVEREIGN AND ENTERS INTO 20-YEAR STRATEGIC PARTNERSHIP

AIA completed its acquisition of Sovereign, the life insurance business in New Zealand of Commonwealth Bank of Australia. The strategic bancassurance partnership with ASB Bank Limited in New Zealand became effective.

AIA LAUNCHES NEW BRAND PROMISE: HEALTHIER, LONGER, BETTER LIVES

Healthier, Longer, Better Lives is a single, powerful brand promise that is an accurate and up-to-date reflection of what AIA stands for – and what we do as a company. To launch our new brand promise, we held events in Beijing and Hong Kong featuring AIA's Global Ambassador, David Beckham.



AIA TOPS THE TABLE FOR FOURTH YEAR RUNNING

AIA became the only multinational company in the world to have achieved the largest number of Million Dollar Round Table members for four consecutive years.