

AIA Indonesia's Unique Selling Points

• Mobile Application

Application for Group Medical insurance program which ease the member to submit e-claim and get an update information about benefit, claim history, etc.

• Cashless Telemedicine direct to Hospital

Teleconsultation service by video and followed by end-to-end services to drugs delivery

Visit Healthcare

Provide GP consultation and medicine, with additional services for Phycology consultation at the client's premise.

AIA Reward and Membership program

Discount arrangement and special programme for AIA Admedika card holders

Wellness Programme

HW designed program with aims to manage and maintain health status of Corporate Clients

WorkWell with AIA

AIA Workwell is a corporate health and wellness programme that can be tailored to your business needs.

AIA has been established in Indonesia since 1984 and has been operating under the name PT. AIA FINANCIAL since 2009.

For Employee Benefits and Pension, AIA Corporate Solutions serves more than 1,300 corporate clients with 480,000 members, supported by more than 2000 hospital and clinic network providers and also more than 900 optic and laboratorium providers.

AIA Corporate Solutions provides a comprehensive suite of insurance products such as Group Term Life, Group Accident, Group Medical and Voluntary Solutions to ensure our members have financial stability in the event of sickness, death and accident.

AIA Corporate Solutions helps employers to better manage their employee benefits programmes by introducing cashless service a co-payment mechanism to accommodate the requirements of different risk profiles.

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AIA Indonesia Corporate Solutions Product Suite

| | | Туре | | |
|------------|--|----------|-----------|---|
| Product | Benefits | Core | Voluntary | Typical Benefits |
| Life | Group Term Life (GTL) | ~ | ~ | Monthly Salary, Levelling, Uniformity, Fix Amount |
| | Total Permanent Disability (TPD) | ~ | ✓ | Monthly Salary, Levelling, Uniformity, Fix Amount |
| | Accidental Death & Dismemberment (AD&D) | ~ | ~ | Monthly Salary, Levelling, Uniformity, Fix Amount |
| | Group Critical Illness (GCI) | ~ | ~ | Monthly Salary, Levelling, Uniformity, Fix Amount |
| | Short Term Disability (STD) | _ | _ | - |
| | Long term Disability (LTD) | - | - | - |
| Medical | Out-patient (OP) | ~ | _ | Fix Amount Per year |
| | In-patient (IP) | ~ | ~ | Per disability |
| | Hospital & Surgical (H&S) | ~ | - | Per disability |
| | Major Medical | ~ | - | Per year |
| | Dental | ~ | - | Fix Amount Per Year |
| | Maternity | ~ | - | Per Delivery Basis |
| | X-ray & Laboratory Test | ~ | ✓ | As per In-patient or Out-patient limit |
| | Optical / Vision | ~ | - | Fix Amount Per Year |
| | Hospitalised Cash (Hospital cash) due to BPJS | ~ | ~ | Refer to Room & Board |
| Retirement | Provident Fund Scheme - Old age benefit | ~ | - | Defined Contribution Plan (DC), total contribution is 5.7% of monthly salary |
| | Provident Fund Scheme (BPJS) - Pension Security | ~ | - | Defined Contribution Plan (DC) for minimum 15 years of participation and DC plan for participation less than 15 years |
| | Post-employment Benefits | ~ | - | Defined Benefits Plan (DB), No funding regulations as yet |
| | Pension | - | ~ | DB or DC managed by employer pension fund (EPF), DC managed by financial institution Pension fund (FIPF) |
| Dependents | Spouse Benefits | ~ | ~ | - |
| | Child Benefits | ~ | ~ | - |
| | Parents | _ | ~ | - |
| Wellness | Vitality | _ | ~ | _ |

Note:

Core = Benefits paid by employer

Voluntary = Optional benefits paid by employee, only can be in Fixed Amount

DC - Defined Contribution Plan

DB - Defined Benefits Plan

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AIA WorkWell Programme

| Product | Local Capability/Program/Asset | Availability |
|--------------|---|--------------|
| | Health Bulletin / Health Talk | ✓ |
| | Simple test (blood, BMI, tension) | ✓ |
| | Healthy food competition | ✓ |
| Live Well | Weight loss competition | ✓ |
| Live wen | HIIT/Yoga | ✓ |
| | Refraction test | ✓ |
| | Special test (Balance test, Lung, Dental screening) | ✓ |
| This had all | Mental health day activity | ✓ |
| Think Well | Psychologic consultation | ✓ |
| Plan Well | Retirement Awareness Program | ✓ |

T&C: subject to selected customer and some come with cost

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Social Security Benefits

| | | Contrib | utions | |
|-----------------|------------------------------------|-------------|----------|----------------------------------|
| Type of Program | Benefits | Employer | Employee | Highlights |
| | Jaminan Kematian - Death Benefit | 0.30% | _ | - |
| DDIC Employment | Jaminan Kecelakaan - ADD Benefit | 0.24%-1.74% | _ | - |
| BPJS Employment | Jaminan Hari Tua (Old Age Benefit) | 3.70% | 2% | - |
| | Jaminan Pension (Pension security) | 2.00% | 1% | Salary Cap - 2022: IDR 9.077.654 |
| BPJS Health | Health In-patient program | 4% | 1% | - |

Taxation

| | | Tax Benefit | ts | |
|--------------------------|------------------------------------|---------------------|----------|--|
| Product | Benefits | Amount | Tax Rate | Highlights |
| | Jaminan Hari Tua (Old Age Benefit) | 0-50,000,000 | 0% | DC plan – Lump sum |
| Jamsostek (BPJS) | Pension Security | Above 50 mil | 5% | - |
| | Post- Employment Benefits | 0 – 50 mil | 0% | DB plan – Lump sum |
| | Severance | Above 50 – 100 mil | 5% | - |
| Labor Law Benefits | | Above 100 – 500 mil | 15% | - |
| | | Above 500 mil | 25% | _ |
| | Voluntary Pensions Plan | 0-50,000,000 | 0% | DB plan & DC plan |
| | | Above 50 mil | 5% | Until IDR 625 mil Lump sum |
| DPPK (EPF) & DPLK (FIPF) | | - | _ | Above IDR 625 mil, 20% lump sum & 80% annuity, or Lumpsum for any amounts if the Pension Security membership is active |

Basic facts about Indonesia

| Population | 283 million |
|---------------|------------------------|
| Currency | Indonesia Rupiah (IDR) |
| Exchange Rate | IDR 16,362.41 per USD |
| GDP | US \$1.49 trillion |

| GDP per Capita (PPP) | US \$4,980 (as of 2024) |
|-----------------------|-------------------------------------|
| Inflation rate (CPI) | 5.75% Y-Y (as of Jan 2025) |
| Foreign Reserve (IIP) | US \$156.1 billion (as of Dec 2024) |
| Unemployment Rate | 4.91% (as of Aug 2024) |

Indonesia Mr. Moch. Taqwa Aulia Sukma

Representative: AIA Central 11th Fl JL Jenderal Sudirman Kav 48A, Jakarta 12930, Indonesia

moch.taqwa.auliasukma@aia.com / id.ebs.nbsupport@aia.com

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