## AIA

**REGIONAL SOLUTIONS** 

**CHINA** 

**Factsheet** 

AIA Life Insurance Unique Selling Points / Value Added Services

## To HR: Efficient Service to Solve Worries

- 360°-Style All-round Service
- Structure of Front-Middle-Back Team
- Tailor Made Member Briefing (we could extend to remote area)
- Exclusive and Excellent Hotline Service
- Industry-Leading Service Turnaround
- E-Service Platform to HR
- Bilingual WeChat and APP Platform to Employee

# To Enterprise: A healthy workplace

- AIA Analytica
- National-wide Workplace Health Survey

# To Employee: Live healthier, longer, better lives

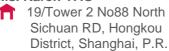
- AIA Wellness App
- Online Registration
- Chronic Disease Management (we partner with WeDoctor and could offer chronic medical delivery)
- Green Channel
- Tele-doctor
- Online/Virtual Consultation

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#### **AIA Life Insurance**

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AIA Life Insurance Co., Ltd. (hereinafter referred to as "AIA life") is a wholly-owned life insurance subsidiary of AIA insurance Co., Ltd. (hereinafter referred to as "AIA"). And It operates AIA's life insurance business in mainland China including Beijing, Tianjin, Shijiazhuang, Shanghai, Sichuan, Jiangsu, Shenzhen and expanding more other provinces.

AIA Life has professional insurance team and it provides customers with a full line of life insurance, health insurance, accident insurance and other life insurance business through diversified sales channels.





#### **AIA** REGIONAL SOLUTIONS

## **AIA China Corporate Solutions Product Suite**

Product	Benefits	Туре		Typical Benefits
		Core	Voluntary	Typical Delients
Life	Group Term Life (GTL)	V	V	2-4 Annual salary/coverage
	Group Accidental Death & Dismemberment (ADD)	V	V	2-4 Annual salary/coverage
	Group Public Carrier Accidental (PCA)	V	V	2-4 Annual salary/coverage
	Group Critical Illness (GCI)	V	V	from RMB 50,000 to RMB 500,000
Medical	Out-patient (OP)	V	V	RMB 5,000 including Dental
	Hospital & Surgical (H&S)	V	V	RMB 10,000
	Maternity	V		RMB 8,000
	Hospitalised Cash	V		RMB 100 / day
	High-end Medical	V		RMB 8,000,000
Dependents	Spouse Benefits	V	V	Life + Medical
	Child Benefits	~	V	Life + Medical
Voluntary Solutions	Portable Top-up Major Medical and High-end Medical		V	_

Social Security Benefits<sub>1</sub>

Type of Program	Contributions <sup>3</sup>		Typical Benefits	
Type of Frogram	Employer	Employee	Typical Belletits	
Retirement Benefits	22%	8%	Defined Contribution plan (Central providents fund or CPF)	
Unemployment Benefits	2%	1%	80% of social minimum salary limit, up to 24 months	
Maternity Benefits	0.5%	N/A	Benefit of up to last 6.5 months salary <sub>2</sub>	
Occupation Benefits	0.5%	N/A	Labour Contract Law	
Medical Benefits	12%	2%	Outpatient, hospitalisation and surgical claims at government owned facilities, subject to limits	
Housing Pension Fund	7%	7%	Funding for employee's buying/ decoration of house. The balance available at retirement age will be paid as pension by lump sum payment	

#### Remarks:

Core = Benefits paid by employer Voluntary = Benefits paid by employee

Social Security Benefits:

- 1. Employee Benefits Related
- 2. As per the province's average salary
- 3. Benefit levels and contributions vary by city

## **Taxation**

Taxation questions	To the Employer	To the Employee
Insurance Premiums		
Are premiums paid by an employer tax deductible?	No	
Are premiums paid by an employee tax deductible?		No
Are premiums paid by an employer assessable as income?		No

## **Basic facts about China**

Population	1.40 billion	GDP per Capita (PPP)	US \$17,095
Currency	RMB	Inflation Rate	7%
Exchange Rate	1 USD = 6.69 RMB 1	Foreign Reserve	US \$3.2 trillion
GDP	US \$17.09 trillion	Unemployment Rate	5.6%

#### Remarks:

<sup>1.</sup> Exchange Rate as of June 2022 Source: From China Local Official Website