# AIA THAILAND Factsheet

# AIA Thailand Unique Selling Points / Value Added Services

- 1st insurer providing Group Critical Illness (GCIR) benefits covering 40 critical illnesses
- Voluntary Solutions: Portable and non-portable options for Life, Medical and Critical Illness
- Hotline 24/7 service in Thai and English
- Wellness/Vitality programme: corporate Vitality and or wellness programmes for selected clients i.e Fit at Work, Health Talk, Wellness Day, Healthiest Workplace etc.
- Technology: AIA i-Service, Mobile Apps, e-Benefits, CS iPOS+, My Page &One Calendar and Notification (RCON)





## **Thailand Representative**

## Group employee benefit insurance

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### **AIA** Thailand

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AIA Thailand is a leading life insurer serving customers in the country for more than 80 years. We have been the leading life insurer with the biggest market share based on total premiums from all lines of business<sup>1</sup>, the largest and

strongest agency network of 50,000 agents<sup>2</sup> and the largest number of in-force

life policies of over 7.8 million. We have 8.6 million in-force policies including personal and accident insurance as well as life assurance.

AIA Corporate Solutions has almost 60 years of experience in providing employee benefits solutions and group insurance products & services to corporate clients.

We have established ourselves as #1 in the market with 25.64% market share<sup>4</sup>. We leverage our extensive insurance experience and solid financial structure to provide custom-made plans that meet different client objectives. Whether it is a small to medium sized company or a multinational organisation, we have the expertise to provide you with flexible and cost-effective benefitsolutions.

#### Notes:

- 1. Thai Life Assurance Association Report for December 2021
- 2. As of June 2022
- 3. Ordinary Life  ${\scriptstyle +}$  Personal Accident  ${\scriptstyle +}$  Group  ${\scriptstyle +}$  Credit Life, ending December 2021,
- Thai life Assurance Association Report ad of December 2021 (Table 11)
- 4. Thai Life Assurance Association Report as of December 2021

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## **AIA Thailand Corporate Solutions Product Suite**

Product	Benefits	Туре		Turnical Damafita
		Core	Voluntary	Typical Benefits
	Group Term Life (GTL)	0	0	Core: Flat amount or 12,24,48x Basic Monthly Salary, Voluntary: flat amount THB 100,000 up to THB300,000
Life	Total Permanent Disability (TPD)	0	-	Flat amount or 12, 24, 48 x Basic monthly salary
	Accidental Death & Dismemberment (AD&D)	0	0	Core: Flat amount or 12, 24, 48 x Basic Monthly Salary, Voluntary: flat amount THB 100,000 up to THB 300,000
	Group 40 Critical Illness (GCIR)	0	0	Flat amount or 12, 24, 48 x Basic Monthly salary with Max 5,000,000. Voluntary will be flat amount max. sum assure at 500,000
	Short Term Disability (STD)	-	-	-
	Long Term Disability (LTD)	-	-	-
	Out-patient (OP)	0	-	30 visits / year
	Hospital & Surgical (H&S)	•	-	Up to THB1,000,000
	Major Medical	0	-	Up to THB1,000,000
	Dental	0	0	2 visits / year
Medical	Maternity	0	-	Up to THB 100,000
	X-ray & Laboratory Test	0	-	Up to THB 100,000
	Optical / Vision	0	-	N/A
	Hospitalised Cash (Hospital cash)	0	0	THB 400 up to 2,000 / day
Retirement	Provident Fund Scheme	0	-	-
	Pension	0	-	Employee 5 -15%/Employer 5 -15% of Basic Monthly Salary
Dependents	Spouse Benefits	0	0	Life & Medical
	Child Benefits	0	0	Core: Life & Medical. Voluntary: Only Medical
	Parents	0	-	Life & Medical

## **Social Security Benefits**<sup>1</sup>

Type of Programme	Contributions		Typical Benefits	
	Employer	Employee		
Retirement Benefits	5%	5%	<ul> <li>Old age pension: 20% of the employee s averagewage of the last 60 months.</li> </ul>	
			An additional 1.5% per additional year of contributions over 15 years.	
Unemployment Benefits	0.5%	0.5%	Less than 180 days per year: 50% of the salary for up to THB 15,000	
Disability Benefits	0.44%	0.44%	An insured that is unable to do regular work and other works, is entitled to receive compensation for loss of income at the rate of 30% of daily wage throughout the period that he/she cannot work, for maximum period of 180 months	
Death Benefits	0.06%	0.06%	<ul> <li>The funeral expenses of 40,000 baht andbereavement allowance will be given asfollows:</li> <li>The insured making contributions for 36 months or more but less than 120 months shall be entitled to allowance at a rate of 50% of the average wages for 4 months.</li> <li>The insured making contributions for 120 months or more shall be entitled to allowance at a rate of 50% of the average wage for 12 months.</li> </ul>	
Medical Benefits	0.88%	0.88%	<ul> <li>State-run hospitals or clinics: <ul> <li>Out-patient: reimbursement on medical fee canbe made as actually incurred.</li> <li>In-patient: reimbursement on medical fee can be made as actually incurred within 72hrs, except cost of ward room and meal fee which may be reimbursed up to 700baht.day.</li> </ul> </li> <li>Private hospitals or clinics: <ul> <li>Out-patient: the insured can claim for medical service fee as actually incurred up to 2,000 bahtmonth.</li> <li>In-patient, the insured can claim for medical service fee as actually incurred up to 4,000 bahtmonth.</li> <li>Ward room and meal fee, reimbursement shallnot exceed 700 bahtday.</li> </ul> </li> </ul>	
Workman Compensation	0.2% -1.0%	-		

Remarks:

1. Employee Benefits Related

Voluntary = Optional benefits paid by employee

## Taxation

Tax Deductible								
	Contributions		Highlights					
	Employer	Employee						
Social Security	5%	5%	Maximum 750 baht per month					
Retirement Benefits	5% - 15%	5% - 15%	Depend on working years					
Employee Benefits	100%	-	Employee Benefits Plan for staff (Life / ADD / TPD and MED)					

## **Basic facts about Thailand**

Population	66.17 million <sup>1</sup>	GDP per Capita (PPP)	US \$7,255.5 <sup>2</sup>
Currency	Baht	Inflation Rate	1.2 % <sup>3</sup>
Exchange Rate	US \$1 = Baht 33.384	Foreign Reserve	US \$932 billion⁵
GDP	US \$546 billion <sup>2</sup>	Unemployment Rate	1.93 <sup>6</sup>

Remarks:

1. Population - April 2022

2. GDP - December 2021

3. Inflation Rate - as of December 2021

4. Exchange rate as of December 2021

5. Foreign Reserve - as of December 2021

6. Unemployment Rate-as of December 2021