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Media Release

AIA GROUP NAMED #1 MDRT COMPANY IN THE WORLD FOR THE SEVENTH YEAR RUNNING

HONG KONG, 8 July 2021 – AIA Group Limited (“AIA”; or the “Company”; stock code: 1299), the largest independent publicly listed pan-Asian life insurance group, announced today the extraordinary achievement of becoming the only multinational firm in history to have achieved the largest number of Million Dollar Round Table (MDRT) members for seven consecutive years.

A record total of 16,017 AIA agents and agency leaders were registered as MDRT members as of 1 July 2021, representing an increase of 25 per cent from 2020 and impressive growth of 783 per cent since the company’s IPO in 2010.

MDRT is a global and independent association that is internationally recognised as the standard of excellence in life insurance and financial services. Its members are required to generate a certain level of premium, commission, and income, and demonstrate professional knowledge, strict ethical conduct, and outstanding client service.

Lee Yuan Siong, Group Chief Executive and President of AIA, said, “I am very proud of our agents for successfully leading AIA into the number one MDRT position for 2021. Their dedication to helping our customers better prepare for their financial future and lead Healthier, Longer, Better Lives is an inspiration to us all. AIA’s achievement is a testament to how our agents have responded to the ongoing pandemic – adapting to new working practices and providing uninterrupted service and support to our communities in Asia.”

Bill Lisle, Regional Chief Executive and Chief Distribution Officer of AIA, said, “Being named the number one MDRT company in the world for seven consecutive years is another indication to the strength of our agency force, and shows the benefits of our extensive investments in our people, providing them with the best training and career progression opportunities in the industry.”

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About AIA

AIA Group Limited and its subsidiaries (collectively “AIA” or the “Group”) comprise the largest independent publicly listed pan-Asian life insurance group. It has a presence in 18 markets – wholly-owned branches and subsidiaries in Mainland China, Hong Kong SAR⁽¹⁾, Thailand, Singapore, Malaysia, Australia, Cambodia, Indonesia, Myanmar, the Philippines, South Korea, Sri Lanka, Taiwan (China), Vietnam, Brunei, Macau SAR⁽²⁾ and New Zealand, and a 49 per cent joint venture in India.

The business that is now AIA was first established in Shanghai more than a century ago in 1919. It is a market leader in the Asia (ex-Japan) based on life insurance premiums and holds leading positions across the majority of its markets. It had total assets of US\$326 billion as of 31 December 2020.

AIA meets the long-term savings and protection needs of individuals by offering a range of products and services including life insurance, accident and health insurance and savings plans. The Group also provides employee benefits, credit life and pension services to corporate clients. Through an extensive network of agents, partners and employees across Asia, AIA serves the holders of more than 38 million individual policies and over 16 million participating members of group insurance schemes.

AIA Group Limited is listed on the Main Board of The Stock Exchange of Hong Kong Limited under the stock code “1299” with American Depositary Receipts (Level 1) traded on the over-the-counter market (ticker symbol: “AAGIY”).

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Notes:

1. Hong Kong SAR refers to Hong Kong Special Administrative Region.
2. Macau SAR refers to Macau Special Administrative Region.