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## Media Release

### AIA TOPS GLOBAL MDRT RANKINGS FOR THE ELEVENTH YEAR

**HONG KONG, 9 July 2025** – AIA Group Limited (“AIA” or the “Group”) is proud to announce that it has once again achieved the highest number of Million Dollar Round Table (MDRT) members worldwide. This marks an unprecedented 11 consecutive years of AIA being recognised as the number one MDRT multinational company.

AIA achieved a record total of 19,358 MDRT qualifiers. AIA Hong Kong was ranked as the number one individual company globally, reaffirming its leadership position. Notably, the top four positions with the highest number of MDRT members were all held by AIA companies in major markets — AIA Hong Kong, AIA China, AIA Thailand, and Tata AIA Life.

**Lee Yuan Siong, Group Chief Executive and President of AIA**, said, “We are immensely proud to have maintained our position as the global leader in MDRT membership for 11 consecutive years. This remarkable achievement reflects the strength of our Premier Agency strategy and the unwavering commitment of our agents. Their professionalism and dedication to putting our customers first continue to distinguish AIA in the industry, and keep us well-positioned for sustainable, long-term growth.”

**Jacky Chan, Regional Chief Executive and Group Chief Distribution Officer of AIA**, said, “Being named the number one MDRT company once again reflects the commitment of our agency force. AIA’s Premier Agency model attracts the best talent and supports them with world-class training, cutting-edge digital tools, and a strong culture of professional development. We remain fully committed to empowering our agents to help people live Healthier, Longer, Better Lives.”

MDRT is recognised as the Premier Association of Financial Professionals®. Members must meet rigorous production requirements and consistently demonstrate professional knowledge, ethical conduct and outstanding client service.

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## **About AIA**

AIA Group Limited and its subsidiaries (collectively “AIA” or the “Group”) comprise the largest independent publicly listed pan-Asian life insurance group. It has a presence in 18 markets – wholly-owned branches and subsidiaries in Mainland China, Hong Kong SAR<sup>(1)</sup>, Thailand, Singapore, Malaysia, Australia, Cambodia, Indonesia, Myanmar, New Zealand, the Philippines, South Korea, Sri Lanka, Taiwan (China), Vietnam, Brunei and Macau SAR<sup>(2)</sup>, and a 49 per cent joint venture in India. In addition, AIA has a 24.99 per cent shareholding in China Post Life Insurance Co., Ltd.

The business that is now AIA was first established in Shanghai more than a century ago in 1919. It is a market leader in Asia (ex-Japan) based on life insurance premiums and holds leading positions across the majority of its markets. It had total assets of US\$305 billion as of 31 December 2024.

AIA meets the long-term savings and protection needs of individuals by offering a range of products and services including life insurance, accident and health insurance and savings plans. The Group also provides employee benefits, credit life and pension services to corporate clients. Through an extensive network of agents, partners and employees across Asia, AIA serves the holders of more than 43 million individual policies and 16 million participating members of group insurance schemes.

AIA Group Limited is listed on the Main Board of The Stock Exchange of Hong Kong Limited under the stock codes “1299” for HKD counter and “81299” for RMB counter with American Depositary Receipts (Level 1) traded on the over-the-counter market under the ticker symbol “AAGIY”.

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### **Notes:**

(1) Hong Kong SAR refers to the Hong Kong Special Administrative Region.

(2) Macau SAR refers to the Macau Special Administrative Region.