

## AIA Regional Solutions Offerings

As the only wholly owned corporate solutions network in the region, we are in full control when supporting our captive clients to maximise their risk management.

| MARKET             | LIFE | ACCIDENT | CRITICAL ILLNESS | LONG TERM DISABILITY | MEDICAL | PENSION <sup>2</sup> | CORPORATE VITALITY | VOLUNTARY SOLUTIONS |
|--------------------|------|----------|------------------|----------------------|---------|----------------------|--------------------|---------------------|
| Australia          | ●    | ●        | ●                | ●                    |         |                      | ●                  |                     |
| Brunei             | ●    | ●        | ●                |                      | ●       |                      |                    | ●                   |
| China              | ●    | ●        | ●                |                      | ●       |                      |                    | ●                   |
| Hong Kong          | ●    | ●        | ●                | ●                    | ●       | ●                    | ●                  | ●                   |
| India              | ●    | ●        |                  |                      |         | ●                    |                    | ●                   |
| Indonesia          | ●    | ●        | ●                |                      | ●       | ●                    |                    | ●                   |
| Japan <sup>1</sup> | ●    | ●        |                  |                      |         |                      |                    |                     |
| Korea              | ●    | ●        | ●                |                      | ●       |                      |                    |                     |
| Macau              | ●    | ●        | ●                | ●                    | ●       | ●                    |                    | ●                   |
| Malaysia           | ●    | ●        | ●                |                      | ●       | ●                    | ●                  | ●                   |
| New Zealand        | ●    | ●        | ●                | ●                    |         |                      |                    | ●                   |
| Philippines        | ●    | ●        | ●                |                      | ●       |                      | ●                  | ●                   |
| Singapore          | ●    | ●        | ●                | ●                    | ●       |                      | ●                  | ●                   |
| Sri Lanka          | ●    | ●        | ●                |                      |         |                      |                    |                     |
| Taiwan             | ●    | ●        | ●                |                      | ●       |                      |                    | ●                   |
| Thailand           | ●    | ●        | ●                |                      | ●       | ●                    | ●                  | ●                   |
| Vietnam            | ●    | ●        |                  |                      | ●       | ●                    |                    | ●                   |

### Remarks:

1. The benefits coverage in Japan will be provided by Nippon Life Insurance Company
2. Pension products are available on a standalone basis
3. Accidental/Sick Hospitalisation Rider, Surgical Operation Rider and Nursing & Care Rider are available in AIA Korea



## CAPTIVE SOLUTIONS

Providing corporations with greater control over their risk exposure

**AIA Group Corporate Solutions**

[aia.com](http://aia.com)  
[RegionalSolutions@aia.com](mailto:RegionalSolutions@aia.com)



Captive solutions are becoming increasingly popular among companies seeking to mitigate risk.

At AIA, this means providing corporations with greater control over their risk exposure and the opportunity to increase their self-insurance beyond traditional strategies.

With AIA Captive Solutions, clients enjoy the flexibility of designing their own plan, from simply selecting the self-retention option to tapping an existing in-house captive vehicle to make full use of existing structures.

### AVAILABLE FOR

APAC Life plans only

APAC Medical plans only

APAC Life and Medical plans

### ADVANTAGES

Flexible underwriting conditions and benefit terms

Centralised interactive reporting and AIA Analytica

Full oversight and transparency of data

Precession available

Competitive central charges

### REQUIREMENTS



Minimum no. of countries  
**1**



Minimum no. of lives  
**1000**



Minimum total premium  
**\$1M USD**

# WE OFFER FLEXIBILITY AND CHOICE, HELPING OUR CLIENTS DEVISE THE MOST APPROPRIATE PROGRAMME FOR THEIR BUSINESSES

