AIA

CHINA Factsheet

AIA China Unique Selling Points / Value Added Services

To HR: Efficient Service to **Solve Worries**

- 360°-Style All-round Service
- Structure of Front-Middle-Back
- Tailor Made Member Briefing (we could extend to remote area)
- Exclusive and Excellent Hotline
- Industry-Leading Service Turnaround
- E-Service Platform to HR
- Bilingual WeChat and APP Platform to Employee

To Enterprise: A healthy workplace

- AIA Analytica
- National-wide Workplace **Health Survey**

To Employee: Live healthier, longer, better lives

- AIA Wellness App
- Online Registration
- Chronic Disease Management (we partner with WeDoctor and could offer chronic medical delivery)
- Green Channel
- Telemedicine



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AIA China is the first foreign and only wholly owned organisation to be granted a life insurance licence in China including Beijing, Shanghai, Guangdong, Shenzhen and Jiangsu, Tianjin and Shijiazhuang. We are now expanding to other provinces in China.

As the first insurer to introduce the agency system to China, we have a well-established agency force.

AIA China provides a full line of life, accident and medical insurance products to customers through a multi-channel distribution system.

Our comprehensive range of employee benefits of group insurance products and services include group life and accident, group medical and voluntary solutions.



AIA China Corporate Solutions Product Suite

Product	Benefits	Туре		Typical Panelita
		Core	Voluntary	Typical Benefits
Life	Group Term Life (GTL)	V	V	2-4 Annual salary/coverage
	Total Permanent Disability (TPD)	V	V	2-4 Annual salary/coverage
	Group Accidental Death & Dismemberment (ADD)	V	V	2-4 Annual salary/coverage
	Group Critical Illness (GCI)	V	V	from RMB 50,000 to RMB 500,000
Medical	Out-patient (OP)	V	V	RMB 5,000 including Dental
	Hospital & Surgical (H&S)	V	V	RMB 10,000
	Maternity	V		RMB 8,000
	Hospitalised Cash	V		RMB 100 / day
	High-end Medical	V		RMB 8,000,000
Dependents	Spouse Benefits	V	V	Life + Medical
	Child Benefits	V	V	Life + Medical
Voluntary Solutions	Portable Top-up Major Medical and High-end Medical		V	_

Social Security Benefits₁

Type of Program	Contributions ³		Typical Benefits	
Type of Frogram	Employer	Employee	турісаі Бененіз	
Retirement Benefits	22%	8%	Defined Contribution plan (Central providents fund or CPF)	
Unemployment Benefits	2%	1%	80% of social minimum salary limit, up to 24 months	
Maternity Benefits	0.5%	N/A	Benefit of up to last 6.5 months salary ₂	
Occupation Benefits	0.5%	N/A	Labour Contract Law	
Medical Benefits	12%	2%	Outpatient, hospitalisation and surgical claims at government owned facilities, subject to limits	
Housing Pension Fund	7%	7%	Funding for employee's buying/ decoration of house. The balance available at retirement age will be paid as pension by lump sum payment	

Remarks:

Core = Benefits paid by employer Voluntary = Benefits paid by employee

Social Security Benefits:

- 1. Employee Benefits Related
- 2. As per the province's average salary
- 3. Benefit levels and contributions vary by city

Taxation

Taxation questions	To the Employer	To the Employee
Insurance Premiums		
Are premiums paid by an employer tax deductible?	No	
Are premiums paid by an employee tax deductible?		No
Are premiums paid by an employer assessable as income?		No

Basic facts about China

Population	1.45 million	GDP per Capita (PPP)	US \$11,146
Currency	RMB	Inflation Rate	4%
Exchange Rate	1 USD = 7.01 RMB 1	Foreign Reserve	US \$3.1 trillion
GDP	US \$15.67 trillion	Unemployment Rate	6.8%

Remarks:

^{1.} Exchange Rate as of August 2018, Source: From China Local Official Website