AIA REGIONAL SOLUTIONS

AIA MALAYSIA Factsheet

AIA Malaysia Unique Selling Points / Value Added Services

- Value Added Product/Services: Hybrid Medical Plan, Group MedCare (Personal Medical Care Management), AIA Med-Express
- Portable Voluntary Solutions: A-Health Maximiser (AHM & AHM-i), Corporate Vitality
- Members Self Service Portal : online claims submission, viewing of claims and employee benefits plan
- Members mobile app: My AIA app with eMedical Card facilities, online claims submission, e-letter referrals and e-Letter of Guarantee (e-LoG), e-notification services
- HR self-service portal:
 e-enrolment, resource centre, view and download of policy details, bill & statements, and claim reports
- 24-Hour call centre line is available in Bahasa, Malaysia, Mandarin and English.

AIA Platinum Hospital Network
 Exclusive Hospital Network
 Nationwide): AIA Platinum
 Hospitals offer improved corporate
 rates for health care services
 provided to your employees.



Malaysia Representative

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AIA Bhd. is a leading insurer in Malaysia, where we have been privileged to do business since 1948. We offer a suite of financial solutions including Protection, Health, Personal Accident, Employee Benefits, General Insurance, Mortgage, Retirement and Family Takaful products to meet our customers' protection and financial security needs at every life stage. Through our wide and diverse distribution footprint which comprises a 14,000 strong Life Planner force, our exclusive bank partner's branches nationwide as well as corporate sales teams and brokers, we give our customers the choice of deciding how, when and where they connect with us.

Part of the AIA Group, the largest independent publicly listed pan-Asian life insurance group, AIA Bhd. has the financial strength, experience, service centre network and a well-trained team of more than 2,200 employees to serve our 3.9 million customers nationwide. As at 31 December 2019, AIA Bhd.'s total asset worth was RM55.3 billion, with a paid-up capital of RM810 million.



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AIA Malaysia Corporate Solutions Product Suite

Product	Benefits	Туре		Typical Benefits
FIOUUCI		Core	Voluntary	Typical benefits
Life	Group Term Life (GTL)	✓	~	24 or 36 x Basic monthly salary
	Total Permanent Disability (TPD)	•	~	100% of total sum insured
	Accidental Death & Dismemberment (AD&D)	•	~	12, 24 or 36 x Basic monthly salary
	Group Critical Illness (GCI)	~	~	Accelerated payment at 50% of total sum insured
	Short Term Disability (STD)			N/A
	Long Term Disability (LTD)			N/A
	Group Personal Accident (GPA)			36 x Basic monthly salary
Medical	Out-patient (OP)	_		General practitioner care – As charged (Panel of clinics)
				Specialist Care – As charged (With referral from panel clinics)
	Hospital & Surgical (H&S)	V	~	Executives & Higher / Room & Board: MYR 200 – MYR 350
				Other Staff / Room & Board: MYR 80 – MYR 150
				No deductible and coinsurance. Dependents are covered
	Major Medical	~	~	MYR 10000 - MYR 20000
	Long Term Care Benefit (Kidney Dialysis, Drug Therapy and Physiotherapy)	V	V	MYR 10000 – MYR 20000
	Dental & Optical / Vision	~		Up to MYR 50 – MYR 1000
	Maternity	•		Up to MYR 2000 – MYR 3500
Retirement	Provident Fund Scheme			N/A
	Pension			N/A
Wellness Voluntary Solutions	Vitality	~		_
	A-Health Maximiser		~	_

Remarks:

Core = Benefits paid by employer Voluntary = Optional benefits paid by employee

Social Security Benefits1

Type of Program	Contributions		Typical Benefits	
	Employer	Employee	-91	
Retirement Benefits (Employee provident fund)	12% – 13% of basic monthly salary	11% of basic monthly salary	 Lump sum benefit equal to total contributions plus interest at retirement age of 60 years Death benefit upon death of covered employee Total and permanent disability benefit Members under age 55 are allowed for partial withdrawal to buy/build a house, or to reduce/redeem housing loan Option to partial withdrawal upon attaining age 55 Option for partial withdrawal for medical treatment of approved critical illness Option to withdraw funds for investment in approved fund management institutions Option to withdrawal to finance education cost at higher learning institution Option to withdraw funds for members to perform Hajj. 	
Unemployment Benefits	0.20% of each of an employee monthly salary	0.20% of basic monthly salary	The Employment Insurance Scheme (EIS) was implemented in January 2018 aimed to aid employees who have been retrenched to return to employment. The EIS is managed by SOCSO where the contribution will go towards an accumulated fund, where retrenched workers could claim financial assistance from	
Social Security Organisation (SOCSO)	1.75% of employee monthly wages	0.5% of employee monthly wages	The scheme provides both cash payments and medical care services, with the following benefits: Temporary disability benefit Permanent total or partial disability benefit Rehabilitation Dependent's benefit Constant attendance allowance Funeral benefit Medical care benefit Occupational disease benefit Invalidity pension Invalidity grant	
Medical Benefits	_	_	Labour Contract Law	
Medical Benefits	_	-	Phased out in view of changes made to SOCSO. Only foreign workers who are no longer eligible to enrol in SOCSO are required to be covered by workmen's compensation	

Remarks:

1. Employee Benefits Related

Taxation

Tax Deductible						
Taxation questions	Contributions					
	Employer	Employee				
Payment made to employee provident fund?	Maximum 19% of payroll	Maximum MYR 6,000 per annum				
Contribution to private retirement scheme?	_	MYR 3,000				
Insurance premiums in respect of education or medical benefits for an individual, spouse or child?	Payments made for any insurance scheme with respect to employee benefits can be allocated and deducted as a management or general administration expense	MYR 3,000				

Basic facts about Malaysia

Population	32.52 million 1	GDP per Capita (PPP)	US \$11,414.90 2
Currency	Ringgit Malaysia	Inflation Rate	1.9% 3
Exchange Rate	US \$1 = MYR \$4.25 4	Foreign Reserve	US \$102.8 billion 5
GDP	US \$364.90 billion 6	Unemployment Rate	5.3% 7

Remarks:

- 1. Population as of 2019, published in DOSM July 2020
- 2. GDP as of 2019
- 3. Inflation Rate as of June 2020

- 4. Exchange Rate as of July2020
- 5. Foreign Reserve as of June 2020
- 6. GDP as of 2019
- 7. Unemployment Rate as of May 2020