

AIA AT-A-GLANCE

Presence in
18 Markets

The largest
listed company
on the Hong Hong
Stock Exchange
which is incorporated
and headquartered
in Hong Kong

No.1 Worldwide
for MDRT Members

The only multinational
company to top the table
for six consecutive years⁽¹⁾

Provides protection to people
across the Asia-Pacific region
with total sum assured of
US\$1.74 trillion⁽²⁾

The only international life
insurer headquartered and
listed in Hong Kong and
**100% focused
on Asia-Pacific**

Over 14 million
benefit payments
were made during 2019,
helping customers and
their families to cope with
challenges at different
life stages

Serving the holders
of more than
**36 million
individual policies**⁽³⁾
and over

16 million⁽³⁾
participating members
of group insurance
schemes

Notes:
(1) A record total of 12,796 AIA agents and agency leaders were registered as MDRT members as of 1 July 2020.
(2) As of 31 December 2019.
(3) As of 30 June 2020.
(4) Hong Kong SAR refers to Hong Kong Special Administrative Region.
(5) Macau SAR refers to Macau Special Administrative Region.



ABOUT AIA

AIA Group Limited and its subsidiaries (collectively “AIA” or the “Group”) comprise the largest independent publicly listed pan-Asian life insurance group. It has a presence in 18 markets in Asia-Pacific – wholly-owned branches and subsidiaries in Mainland China, Hong Kong SAR⁽⁴⁾, Thailand, Singapore, Malaysia, Australia, Cambodia, Indonesia, Myanmar, the Philippines, South Korea, Sri Lanka, Taiwan (China), Vietnam, Brunei, Macau SAR⁽⁵⁾, New Zealand, and a 49 per cent joint venture in India.

The business that is now AIA was first established in Shanghai more than a century ago in 1919. It is a market leader in the Asia-Pacific region (ex-Japan) based on life insurance premiums and holds leading positions across the majority of its markets. It had total assets of US\$291 billion as of 30 June 2020.

AIA meets the long-term savings and protection needs of individuals by offering a range of products and services including life insurance, accident and health insurance and savings plans. The Group also provides employee benefits, credit life and pension services to corporate clients. Through an extensive network of agents, partners and employees across Asia-Pacific, AIA serves the holders of more than 36 million individual policies and over 16 million participating members of group insurance schemes.

AIA Group Limited is listed on the Main Board of The Stock Exchange of Hong Kong Limited under the stock code “1299” with American Depositary Receipts (Level 1) traded on the over-the-counter market (ticker symbol: “AAGIY”).

KEY MILESTONES

1919
AIA put down its corporate roots in Asia when the group founder Mr. Cornelius Vander



Starr established an insurance agency in Shanghai.



1921
Mr. Cornelius Vander Starr founded Asia Life Insurance Company, his first life insurance enterprise in Shanghai.

1931
Mr. Cornelius Vander Starr founded International Assurance Company, Limited (INTASCO), in Shanghai.

INTASCO established branch offices in Hong Kong and Singapore.

1947
The Philippine American Life and General Insurance Company (Philam Life) was founded in the Philippines.

INTASCO moved its head office to Hong Kong.

1948
INTASCO changed its name to American International Assurance Company, Limited.

1992
We re-established our presence in China through a branch office in Shanghai, the first foreign-owned life business to receive a licence in the country.

1998
We celebrated the return to our former headquarters building on The Bund in Shanghai.

2009
We completed the reorganisation driven by AIG’s liquidity crisis in 2008, leading to the positioning of the Company for a public listing.

2010
AIA Group Limited successfully listed on the Main Board of The Stock Exchange of Hong Kong Limited, the third-largest IPO ever globally at the time.



2011
AIA Group Limited became a constituent stock of the Hang Seng Index.

We launched a sponsored Level 1 American Depositary Receipt programme.

2013
AIA completed the full integration of the businesses of AIA and ING Malaysia.

We commenced business in Sri Lanka through the acquisition of Aviva NDB Insurance.

2014
AIA and Citibank formed a landmark, long-term and exclusive bancassurance partnership that encompasses 11 markets in the Asia-Pacific region.

AIA became the Official Shirt Partner of Tottenham Hotspur Football Club to promote the role of sports as a key element of healthy living.

2015
AIA became the #1 MDRT company in the world.



2016
The AIA Leadership Centre opened in Bangkok.

We increased AIA Group’s stake in Tata AIA Life Insurance Company Limited, a joint venture in India, from 26 per cent to 49 per cent.

2017
AIA presented the Hong Kong Observation Wheel and the AIA Vitality Park.

2018
AIA launched new brand promise: Healthier, Longer, Better Lives

2019

AIA Celebrates Its Centennial Year

Our 100-year journey has been one of pioneering growth that has seen AIA become the largest independent, publicly listed, pan-Asian life insurance group, with a presence across 18 markets. In 2019, we held a year-long series of centennial-themed activities in all our markets in support of local community charities and special causes.

AIA Opens New Sales and Service Centres in Mainland China

AIA set up sales and service centres in Tianjin and Shijiazhuang, Hebei in accordance with the pilot programme promoting insurance integration under the Beijing–Tianjin–Hebei Integration Plan.

AIA Granted Approval to Operate in Myanmar

AIA was granted approval to operate in Myanmar through a 100% wholly-owned subsidiary. We opened for business in November 2019 and became the first foreign insurer to issue a policy in the country.



AIA and CBA Execute Joint Cooperation Agreement and Extend Strategic Partnership to 25 years

AIA and Commonwealth Bank of Australia (CBA) executed a Joint Cooperation Agreement enabling AIA to exercise a level of direct management control and oversight over CBA’s life insurance business in Australia. Additionally, AIA Australia’s strategic bancassurance partnerships with CBA in Australia and ASB Bank Limited in New Zealand were extended to 25 years.

AIA and Spurs Extend Global Principal Partnership until 2027

AIA and Tottenham Hotspur Football Club extended their partnership to the end of the 2026/27 season. The AIA brand will continue to appear on the front of the team shirts in all competitions.