



AIA Group Limited

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Media Release

AIA Completes Acquisition of Aviva NDB Insurance

HONG KONG, 5 December 2012 – AIA Group Limited (“AIA” or the “Group”) is pleased to announce the completion of its acquisition of a 92.3 per cent stake in Sri Lankan insurer Aviva NDB Insurance (“ANI” or the “Company”) from Aviva and Sri Lanka’s National Development Bank (“NDB”). As disclosed at the time of the announcement of the acquisition, AIA has entered into an exclusive 20 year bancassurance agreement with NDB, one of Sri Lanka’s largest financial conglomerates with a nationwide bank branch network. AIA has also agreed to sell to NDB the 83.9 per cent stake in NDB Aviva Wealth Management Limited (“NAWM”) which has been acquired as part of the transaction.

Total net consideration payable by AIA with respect to the transaction is US\$109 million, financed entirely from AIA’s existing cash resources.

The remaining 7.7 per cent of ANI not acquired represents the shares publicly held and traded on the Colombo Stock Exchange of Sri Lanka (“CSE”). AIA does not intend to make any offer for the remaining shares.

Sri Lanka is AIA’s 16th market in Asia Pacific and adds further strength to the Group’s position as the leading Pan-Asian insurer.

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About AIA

AIA Group Limited and its subsidiaries (collectively “AIA” or “the Group”) comprise the largest independent publicly listed pan-Asian life insurance group. It has wholly-owned main operating subsidiaries or branches in 14 markets in Asia Pacific – Hong Kong, Thailand, Singapore, Malaysia, China, Korea, the Philippines, Australia, Indonesia, Taiwan, Vietnam, New Zealand, Macau, Brunei, a 93 per cent shareholding in Sri Lanka and a joint venture in India.

The business that is now AIA was first established in Shanghai over 90 years ago. It is a market leader in the Asia Pacific region (ex-Japan) based on life insurance premiums and holds leading positions across the majority of its markets. It had total assets of US\$119,494 million as of 31 May 2012.

AIA meets the savings and protection needs of individuals by offering a range of products and services including retirement savings plans, life insurance and accident and health insurance. The Group also provides employee benefits, credit life and pension services to corporate clients. Through an extensive network of agents and employees across Asia Pacific, AIA serves the holders of more than 24 million individual policies and over 10 million participating members of group insurance schemes.

AIA Group Limited is listed on the Main Board of The Stock Exchange of Hong Kong Limited under the stock code “1299” with American Depositary Receipts (Level 1) traded on the over-the-counter market (ticker symbol: “AAGIY”).

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