



**THE REAL LIFE  
COMPANY**

**AIA Group Limited**

35/F AIA Central  
1 Connaught Road Central  
Hong Kong  
T: (852) 2832 1800  
F: (852) 2572 4695

AIA.COM

## Media Release

### **AIA Names Patrick Teow CEO of Group Agency Distribution**

**HONG KONG, 13 August 2013** – AIA Group Limited (“AIA”, stock code: 1299) announced today that it has appointed Patrick Teow to the position of Chief Executive Officer, Group Agency Distribution.

Teow will have responsibility for taking AIA’s Premier Agency model, the Group’s far reaching programme to ensure AIA has the strongest Agency force in Asia, to the next level of professionalism and productivity. He will report to Ng Keng Hooi, Regional Chief Executive, AIA.

Teow takes over the responsibility for Group Agency Distribution from Bill Lisle, who as CEO of AIA Malaysia since December 2012, continues to devote his full time and energies to AIA’s significantly enlarged business in Malaysia, ensuring its profitable growth and securing its position as the market leader in Malaysia.

Ng Keng Hooi said: “Bill played a very important and leading role in the development of our Premier Agency model and has established a very strong foundation for AIA in this vital area. Patrick inherits a strong team, and his deep experience and excellent track record make him very well qualified to take AIA’s Premier Agency programme to new heights.”

Patrick Teow said: “AIA is the market-leading pan Asian insurance company and continues to see tremendous opportunities for growth around the region. I look forward to contributing to AIA’s success, as we support and promote ever higher standards of professionalism in agency distribution to give our large customer base the best possible experience when interacting with AIA.”

Teow, with more than 28 years of experience in the insurance industry, joins AIA from Prudential Corporation Asia, where he was Regional Chief Agency Officer. Prior to that, he was Executive Vice President and Chief Distribution Officer for Prudential Singapore. Teow has won numerous prestigious awards for his leadership, agency building efforts and contribution to the insurance industry in Singapore. Under his leadership, many of his associates have achieved membership of the Million Dollar Round Table (MDRT).

Teow is a Chartered Financial Consultant and Chartered Life Underwriter and has made significant contributions to the raising of industry standards through his involvement in training programmes with local professional associations and as a recent 2012 Financial Advisory Sub-Committee Chair for the Life Insurance Association of Singapore.

– End –

**Contacts**

---

<b>News Media</b>		<b>Investment Community</b>	
Stephen Thomas	+852 2832 6178	Paul Lloyd	+852 2832 6160
Sonia Tsang	+852 2832 1868	Angela Chang	+852 2832 5480
Emerald Ng	+852 2832 4720	Feon Lee	+852 2832 4704

---

**About AIA**

AIA Group Limited and its subsidiaries (collectively “AIA” or “the Group”) comprise the largest independent publicly listed pan-Asian life insurance group. It has operations in 17 markets in Asia-Pacific – wholly-owned branches and subsidiaries in Hong Kong, Thailand, Singapore, Malaysia, China, Korea, the Philippines, Australia, Indonesia, Taiwan, Vietnam, New Zealand, Macau, Brunei, a 97 per cent subsidiary in Sri Lanka, a 26 per cent joint venture in India and a representative office in Myanmar.

The business that is now AIA was first established in Shanghai over 90 years ago. It is a market leader in the Asia-Pacific region (ex-Japan) based on life insurance premiums and holds leading positions across the majority of its markets. It had total assets of US\$147 billion as of 31 May 2013.

AIA meets the savings and protection needs of individuals by offering a range of products and services including retirement savings plans, life insurance and accident and health insurance. The Group also provides employee benefits, credit life and pension services to corporate clients. Through an extensive network of agents and employees across Asia-Pacific, AIA serves the holders of more than 27 million individual policies and over 16 million participating members of group insurance schemes.

AIA Group Limited is listed on the Main Board of The Stock Exchange of Hong Kong Limited under the stock code “1299” with American Depositary Receipts (Level 1) traded on the over-the-counter market (ticker symbol: “AAGIY”).

###