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Media Release

AIA Leadership Centre Opens in Bangkok

First-of-a-Kind Training Centre to Strengthen and Expand AIA's Senior Talent Pool

Bangkok, **16 March 2016** – AIA Group Limited ("AIA" or the "Company"), the largest pan-Asian life insurance group, today announced the opening of the AIA Leadership Centre ("ALC") in Bangkok, Thailand. The new Centre will further enhance the capabilities of AIA's senior executives and distribution leaders across the region.

Mark Tucker, Group Chief Executive and President of AIA and Apisak Tantivorawong, the Thai Minister of Finance, officiated at the Opening Ceremony. The launch coincided with the Official Opening of AIA Sathorn Tower, an award-winning and world-class new office tower owned and developed by AIA, and in which the ALC is located.

Tan Kar Hor will serve as Dean of the new Centre, leading a team of experienced faculty members who combine strong business acumen with a deep understanding of the financial services industry.

The ALC will also partner with a network of acclaimed institutions to co-develop customised programmes designed to deliver optimal value to participants. Partners include INSEAD, a leading business school and LIMRA, a worldwide research, learning and development organisation.

"This new Leadership Centre reflects our commitment to nurture talent from within, empowering our people to meet our customers' vital protection and savings needs while also contributing to the communities in which we operate. The AIA Leadership Centre will provide a powerful means to enhance the quality, the effectiveness and the professionalism of our senior executives," said Mark Tucker.

"We look forward to working with those who are trained here to deliver a valuable and important new learning experience on the subject of leadership. The ALC is a state-of-the-art learning facility defined by its use of the best available technology," said Tan Kar Hor.

The curricula focus on leadership capabilities in three major areas:

- 1. **Executive Leadership** programmes that accelerate effective and sustainable leadership as well as general management capabilities.
- 2. **Distribution Leadership** programmes that develop the leadership skills required for AIA's senior distribution leaders to produce consistently best-in-class results.
- 3. **Technical Leadership** develops the capabilities of AIA core functions through promoting operational excellence and supporting AIA to remain best-in-class.

"The opening of our Leadership Centre comes in AIA's sixth year as an independently listed company. We are immensely confident that AIA will continue to optimise the enormous opportunities the region offers us to provide protection and invest in societies, as we help people to live longer, healthier, better lives," Mark Tucker said.

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About AIA

AIA Group Limited and its subsidiaries (collectively "AIA" or the "Group") comprise the largest independent publicly listed pan-Asian life insurance group. It has a presence in 18 markets in Asia-Pacific – wholly-owned branches and subsidiaries in Hong Kong, Thailand, Singapore, Malaysia, China, Korea, the Philippines, Australia, Indonesia, Taiwan, Vietnam, New Zealand, Macau, Brunei, a 97 per cent subsidiary in Sri Lanka, a 26 per cent joint venture in India and representative offices in Myanmar and Cambodia.

The business that is now AIA was first established in Shanghai almost a century ago. It is a market leader in the Asia-Pacific region (ex-Japan) based on life insurance premiums and holds leading positions across the majority of its markets. It had total assets of US\$168 billion as of 30 November 2015.

AIA meets the long-term savings and protection needs of individuals by offering a range of products and services including life insurance, accident and health insurance and savings plans. The Group also provides employee benefits, credit life and pension services to corporate clients. Through an extensive network of agents, partners and employees across Asia-Pacific, AIA serves the holders of more than 29 million individual policies and over 16 million participating members of group insurance schemes.

AIA Group Limited is listed on the Main Board of The Stock Exchange of Hong Kong Limited under the stock code "1299" with American Depositary Receipts (Level 1) traded on the over-the-counter market (ticker symbol: "AAGIY").

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